

***Global meeting on “Strategic purchasing for UHC: unlocking the potential”***  
*25-27 April 2017, World Health Organization (WHO), Geneva, Switzerland*

# Governance for strategic purchasing: experience of Japan



26 May 2017

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# Outline

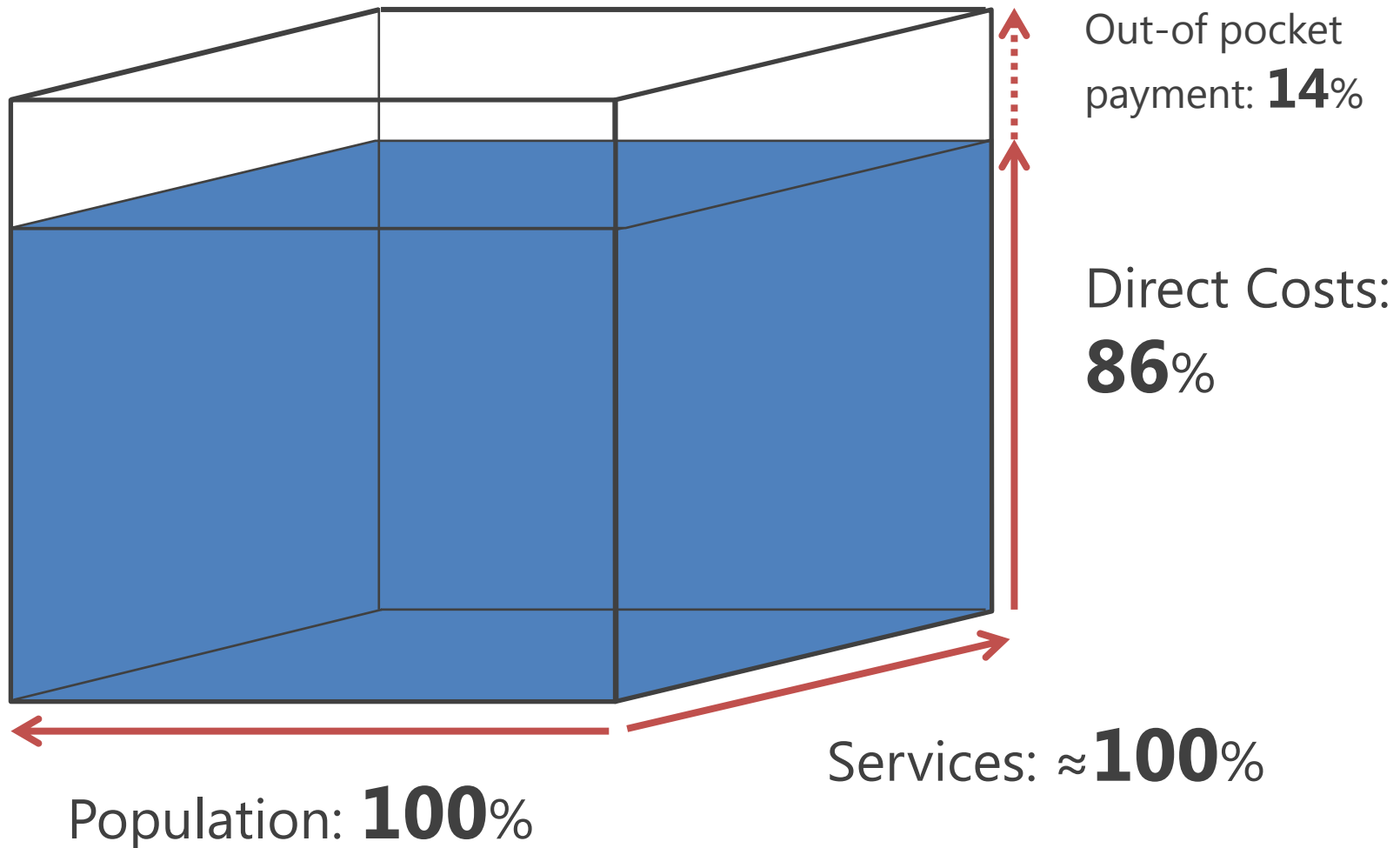
1. Universal health coverage and health financing systems in Japan
2. Governance for strategic purchasing in Japan

# Outline

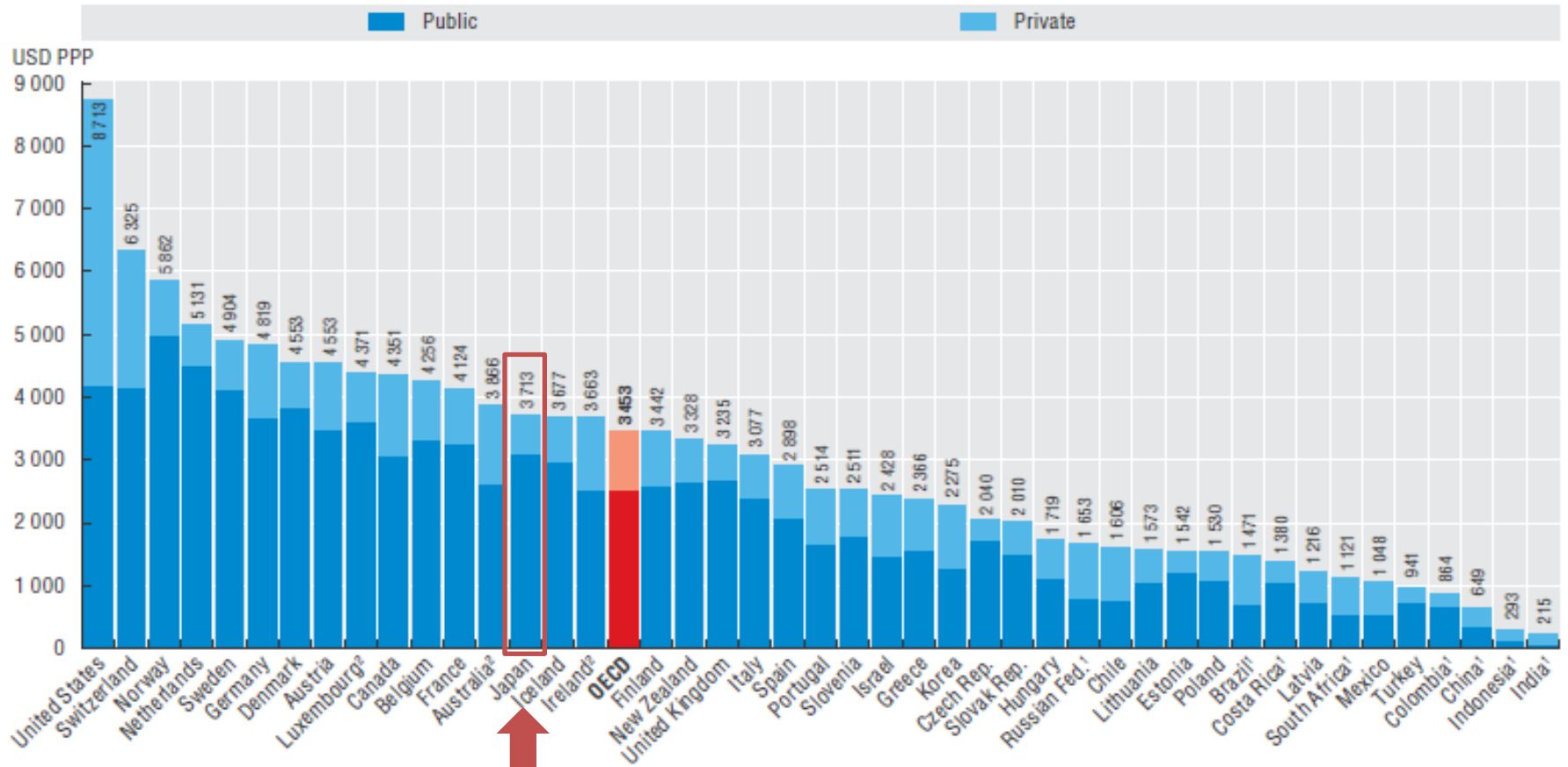


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# Japan's UHC cube [2013]

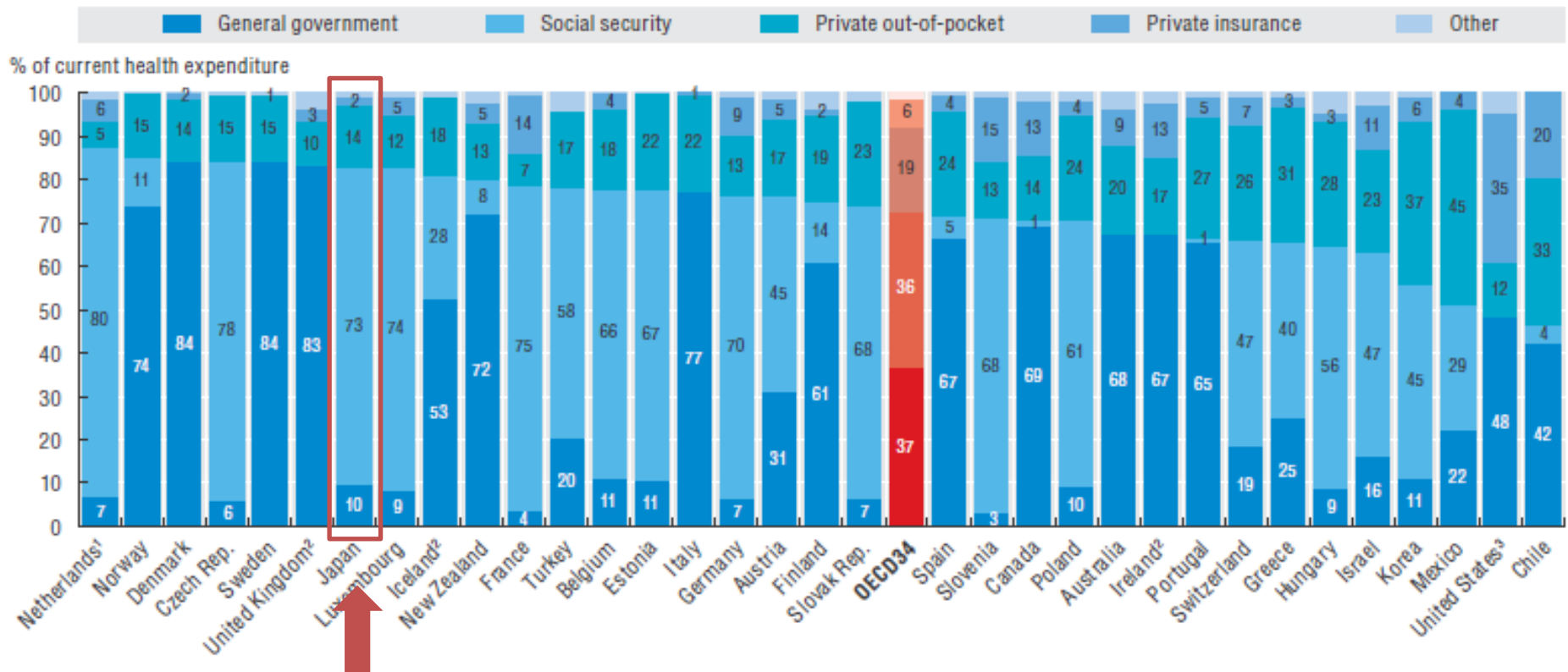


# Total health expenditure [OECD countries, 2013]



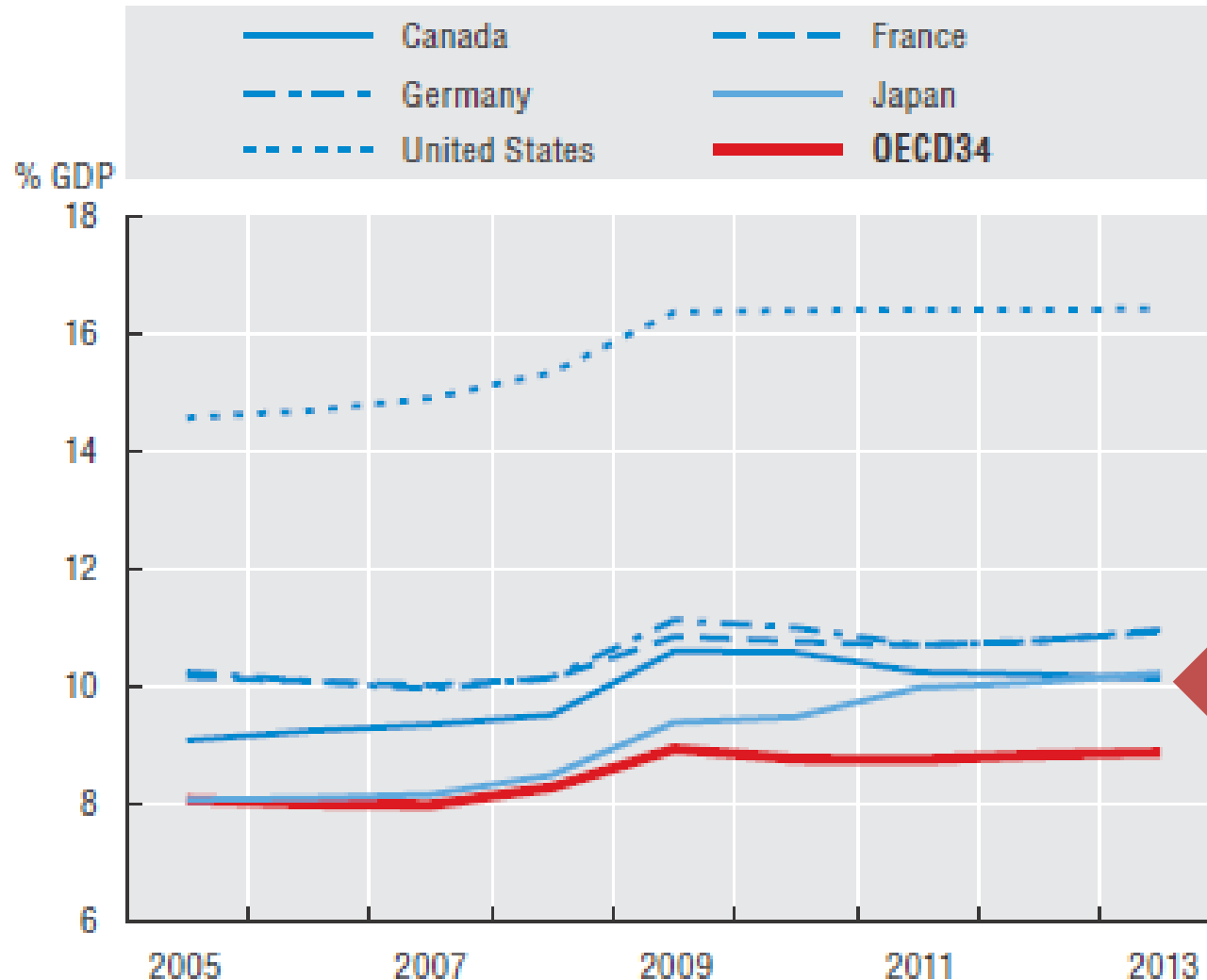
Japan: US\$ **3,773** per capita

# Health Expenditure by type of health financing [OECD countries, 2013]



Japan: Government = 10%, **Social security = 73%**,  
Out-of-pocket = 14%, Private insurance = 2%

# Total Health expenditure as a % GDP



Japan:  
8% in 2005  
**10%** in 2013

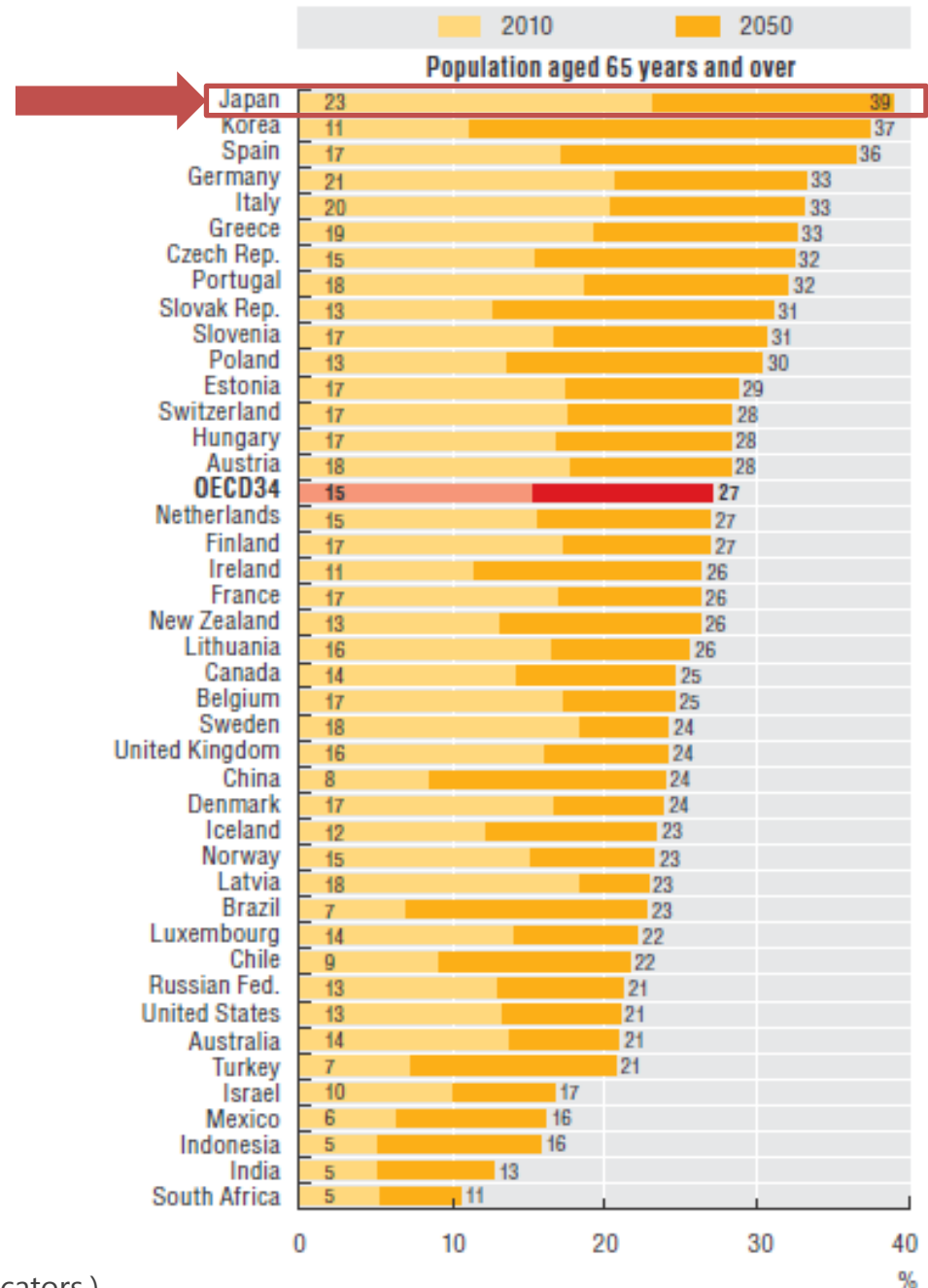
# Population aging

Population  $\geq 65$  years

■ 23% in 2010

■ 39% in 2050

Highest among  
34 OECD countries



(Source: OECD (2015), Health at a Glance 2015: OECD Indicators.)

# Provider payment methods in Japan

## **Outpatient care**

- Fee-for-service

## **Inpatient care**

- Fee-for-service
- Per-diem (based on diagnosis and procedure)

# Number of health facilities in Japan [2014]

|                         | Hospital     |              | Clinic        |              | Dental clinic |               |
|-------------------------|--------------|--------------|---------------|--------------|---------------|---------------|
| <b>Public</b>           | <b>1,617</b> | <b>(19%)</b> | <b>4,638</b>  | <b>(5%)</b>  | <b>284</b>    | <b>(0%)</b>   |
| National government     | 329          | (4%)         | 532           | (1%)         | 4             | (0%)          |
| Local government        | 1,231        | (14%)        | 3,593         | (4%)         | 273           | (0%)          |
| Social health insurance | 57           | (1%)         | 513           | (1%)         | 7             | (0%)          |
| <b>Private</b>          | <b>6,876</b> | <b>(81%)</b> | <b>95,823</b> | <b>(95%)</b> | <b>68,308</b> | <b>(100%)</b> |
| Total                   | 8,493        | (100%)       | 100,461       | (100%)       | 68,592        | (100%)        |

(Source: Ministry of Health, Labour and Welfare of Japan)

**81%** of hospitals, **95%** of clinics,  
almost **100%** of dental clinics are **private**.

# Social health insurance programs in Japan

## Formal Sector

**Government Employees**

**Large-scale Private  
Company Employees**

**Small-scale Private  
Company Employees**

## Informal Sector

**National  
Health  
Insurance**

**≥75 years old**

**Senior Citizens Insurance**

# Funding pools [2014]

| <b>Social Health Insurance programs</b>               | <b>number of insurers / funding pools</b> |
|---|---|
| <b>Government employee insurance</b>                  | <b>85</b>                                 |
| <b>Large-scale private company employee insurance</b> | <b>1,420</b>                              |
| <b>Small-scale private company employee insurance</b> | <b>1</b>                                  |
| <b>National Health Insurance</b>                      | <b>1,881</b>                              |
| <b>Senior citizen insurance</b>                       | <b>47</b>                                 |
| <b>Total</b>  | <b>3,434</b>                              |

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# “**Fee schedule**” of social health insurance programs

- Applied to **all health service providers** under national health insurance system
- ***Uniform*** fee schedule among **all types of insurance programs**
- **No balance billing** is allowed.

**Nationally uniform fee schedule**

# The fee schedule defines:

- **price**
- **service and drug**  
(=benefit package)
- **requirement for service providers**  
(e.g. staffing, facility)



The image shows the cover of the 2014 Medical Fee Schedule (診療点数早見表). The title is in large black characters. Below it, a subtitle indicates it is for April 2014. A yellow starburst graphic on the left side says '2014年 4月版'. The cover features a list of medical services on the left and a column of points on the right. The services are categorized into various medical fields.



(photos: <https://www.amazon.co.jp>; [http://fanblogs.jp/sinzimu/category\\_1/](http://fanblogs.jp/sinzimu/category_1/))

**revised** every two years by **Minister of Health**

# Process of fee schedule revision

■ The **Cabinet** sets **overall revision rate** of the fee schedule.

- how much can be spent to health
- population aging, medical technology advance
- **ministers of finance and health, prime minister**
- **fiscal sustainability vs. commitment to health**

■ **Ministry of Health (MOH)** sets **basic policies**.

- health policy
- basic policy on fee schedule revision

■ **Central Council of Social Medical Insurance, MOH** sets **revision rates of each item** of the fee schedule based on the basic policies.

# Central Council of Social Medical Insurance, Ministry of Health - *Chuikyo*

**Members** [total: 20 members] appointed by Minister of Health

- **insurers/payers** [7 members]:  
insurers, labor unions/citizens, employers, mayor
- **service providers** [7 members]:  
doctors/clinics, hospitals, dentist, pharmacist
- **public interests** [6 members]: academia
  - policy / agenda setting, academic validation on fee-revision
  - members nomination approved by the Lower / Upper Houses

**Special members** appointed by Minister of Health

- nursing association, pharmaceutical companies, medical device companies



(Photo: *Medical Watch*. <http://www.medwatch.jp/?p=4023>)

# Global health budget and unit fee of each health service and drug

| Services & drugs | Unit fee  | Volume    | Total                         |
|------------------|-----------|-----------|-------------------------------|
| service 1        | $x_1$     | $a_1$     | $ax_1$                        |
| service 2        | $x_2$     | $a_2$     | $ax_2$                        |
| service $n_1$    | $x_{n_1}$ | $a_{n_1}$ | $ax_{n_1}$                    |
| drug 1           | $y_1$     | $b_1$     | $by_1$                        |
| drug 2           | $y_2$     | $b_2$     | $by_2$                        |
| drug $n_2$       | $y_{n_2}$ | $b_{n_2}$ | $by_{n_2}$                    |
| Grand total      |           |           | $\Sigma(ax_{n_1} + by_{n_2})$ |

discussed and set by the Council  
**[distribution of budget]**

Should be equal to  
the **Global Budget**  
set by the **Cabinet**

# Factors considered in fee revision of each item

## ■ **financial stability** of health providers

- hospitals / clinics [survey on financial status of service providers](#)
- specialties (e.g. surgery, internal medicine, pediatrics, obstetrics)
- drugs and supplies [survey on drug / supply retail prices](#)

## ■ incentivize service providers to improve **quantity, efficiency** and **quality**

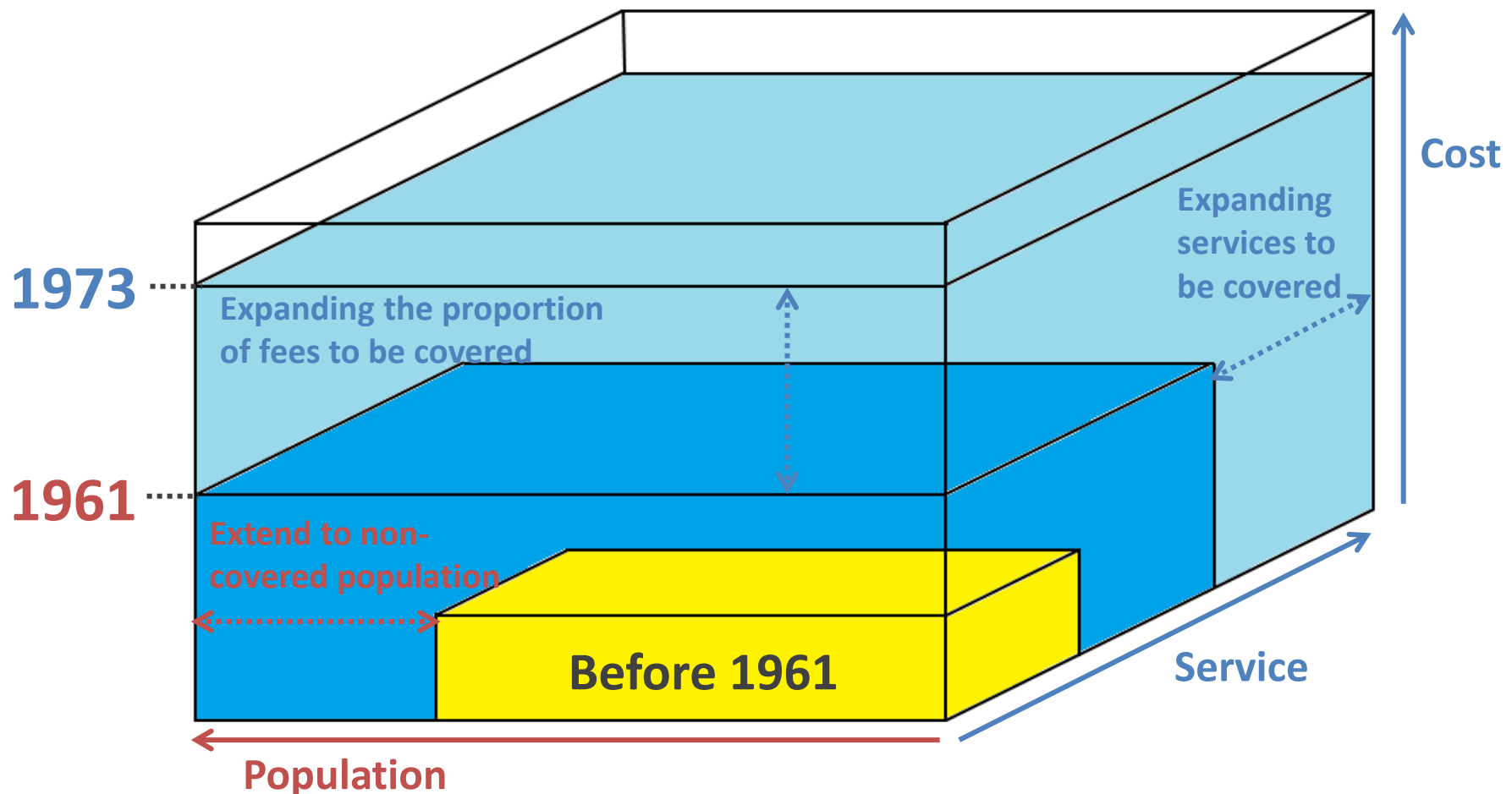
- quantity (e.g. more specialists to pediatric services)
- efficiency (e.g. decreasing length of hospitalization)
- quality (e.g. more number of nurses per bed)

Fee schedule as a **control knob** of health policy

# Factors enabling strong government control on the fee schedule

- **social and political consensus** on the universal health coverage especially after the World War II
- **100% population coverage** of the social health insurance programs
  - strong negotiation power of purchasers
  - Almost 100% of health service providers contract with social health insurance programs.
  - $\geq 95\%$  of providers' revenue comes from services with prices set by the fee schedule.
- **administration capacity** of government officers

# Gradual expansion of UHC cube in Japan



(Sources: Shimazaki (2015) Iryo-seisaku wo toinaosu [in Japanese], Utsunomiya [2015])

**First attain 100% population coverage on basic services,**  
then expand service and cost coverage.

# Governance for strategic purchasing of the Council system in TAPIC framework

|                       |  |
|-----------------------|--|
| <b>Transparency</b>   | Minutes of council meetings are available on the Internet.   |
| <b>Accountability</b> | Evaluation survey on impact of fee schedule revision (e.g. on financial sustainability, efficiency, equity) is conducted.                      |
| <b>Participation</b>  | Purchasers (insurers), service providers and academia. Weak citizen's participation.   |
| <b>Integrity</b>      | Integrated nationwide across different insurance programs and service providers.   |
| <b>Capacity</b>       | Successfully contained health expenditure despite rapid population aging, while promoting equitable financial risk protection and service use. |

# Other governance aspects of the Council system

|                                       |   |
|---------------------------------------|---|
| <b>Mandate and objectives</b>         | <ul style="list-style-type: none"><li>● Not bankrupt the patient, the government and the health service providers.</li><li>● Improve quality and efficiency of health services thru provider payment methods.</li></ul>   |
| <b>Organizational autonomy</b>        | <ul style="list-style-type: none"><li>● Autonomous in price setting, while the budget ceiling is set by the Cabinet and the basic policies are set by the Ministry of Health (MOH).</li><li>● Preliminary discussions made between service provider organizations and bureaucrats of MOH.</li></ul> |
| <b>Stakeholder engagement</b>         | <ul style="list-style-type: none"><li>● Negotiation between purchaser (insurers) and providers (doctors), mediated by academia (third-party).</li></ul>   |
| <b>Evidence-based decision making</b> | <ul style="list-style-type: none"><li>● Surveys on the financial status of health service providers and on retail prices of drugs</li><li>● health technology assessment</li></ul>  |

# Autonomy of insurers of social health insurance (SHI) programs

- SHI insurers have **no control** over the fee schedule and payment methods, except sending representatives to the Council.
- SHI insurers have control over insurance premium, main control knob of their financial sustainability.

# Challenges

## ■ roles of academia

- the roles of academia was not active enough
- SHI programs cannot be too generous any more
- health technology assessment

## ■ citizens participation

- include new technologies and drugs into the fee schedule (=benefit package)
- how to contain health care costs
- weak representativeness in the Council?
- too technical to participate?

# Summary

- Nationally uniformed fee schedule controlled by government council is a key strategic purchasing mechanism in Japan.
- Fee schedule is revised every two years thru discussions among insurers and service providers mediated by academia.
- 100% population coverage to the social health insurance programs provides strong negotiation power to purchasers and the government over the fee schedule.